

Freight transport issues of Japanese companies in Vietnam

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Freight transport issues of
Japanese companies in Vietnam

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1. Definition of Freight transport and physical distribution in this Presentation

Distribution

Commerce Distribution

Contents: Transfer of ownership and money (Intrinsic demand)

Physical Distribution

Contents: Spatial and temporal movement of items and supplies
High value-added (Derived demand)

Traffic

Freight transport

Contents: Spatial movement of goods

Person Trip

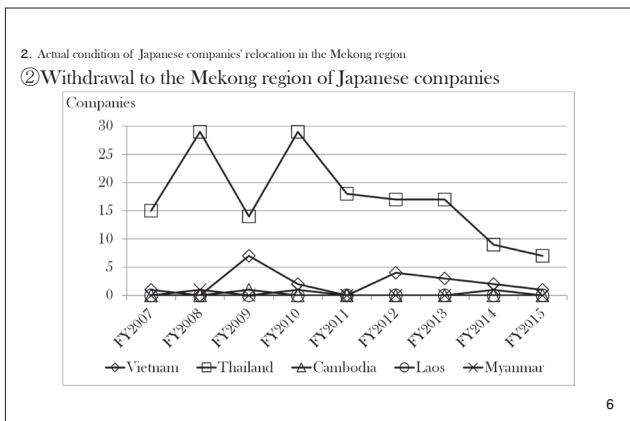
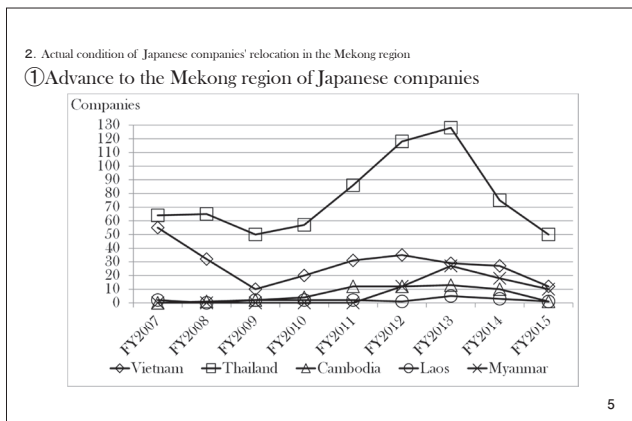
Contents: Spatial movement of person

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2. Actual condition of Japanese companies' relocation in the Mekong region

- Used Date
Overseas company overview 2016
- Target company
Equity ratio of 10% or more of the local companies from Japanese companies
- Countries analyzed
Vietnam, Thailand, Laos, Cambodia, Myanmar
- Definition of word
Withdrawal :Number of withdrawn companies and merged companies

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3. Actual condition of Freight transport in the Vietnam based on the Questionnaire survey

- Survey Target
Local company and Japanese company (Ho Chi Minh, Da Nang, Hanoi)
- Scope of survey
Fy2015
- Answer number
Answer from distribution 101 companies to 146 companies
Response rate : 69.18%

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3. Actual condition of Freight transport in the Vietnam based on the Questionnaire survey

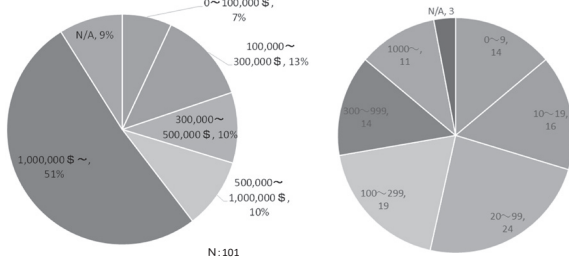
Survey Results

- ① Annual sales
- ② Number of Regular staff
- ③ Main sales country
- ④ Main sales target
- ⑤ Main procurement countries
- ⑥ Main suppliers
- ⑦ Issus of logistics
- ⑧ Main transport(Local)
- ⑨ Main transport(Export)
- ⑩ Main transport(import)

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3. Actual condition of Freight transport in the Vietnam based on the Questionnaire survey

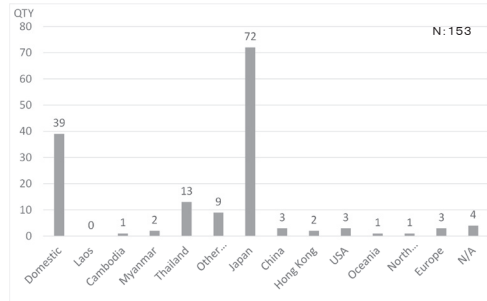
- ① Annual sales
- ② Number of Regular staff



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3. Actual condition of Freight transport in the Vietnam based on the Questionnaire survey

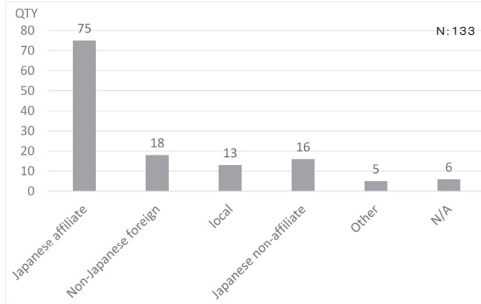
- ③ Main sales country



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3. Actual condition of Freight transport in the Vietnam based on the Questionnaire survey

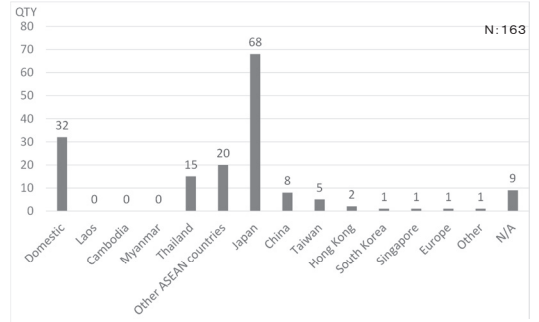
- ④ Main sales target



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3. Actual condition of Freight transport in the Vietnam based on the Questionnaire survey

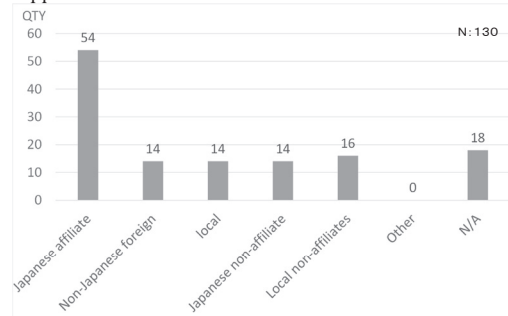
- ⑤ Main procurement countries



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3. Actual condition of Freight transport in the Vietnam based on the Questionnaire survey

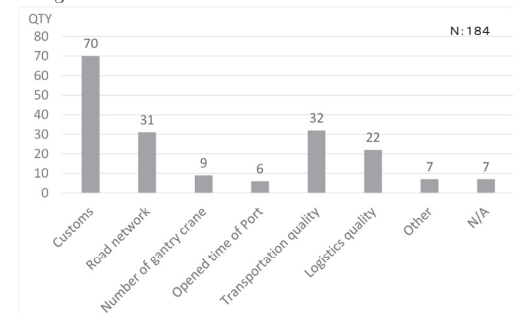
- ⑥ Main suppliers



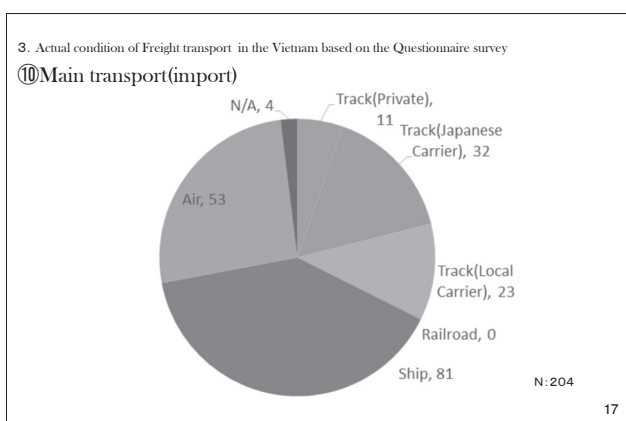
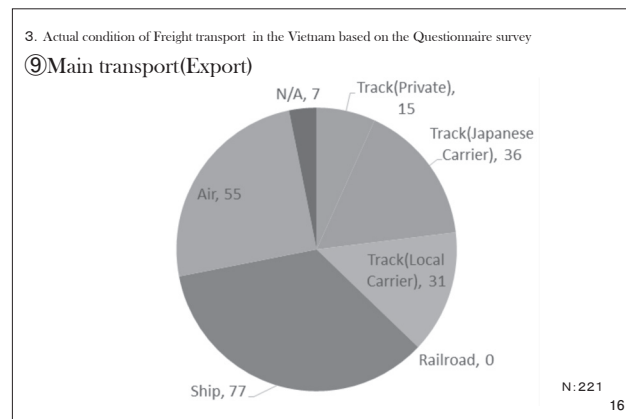
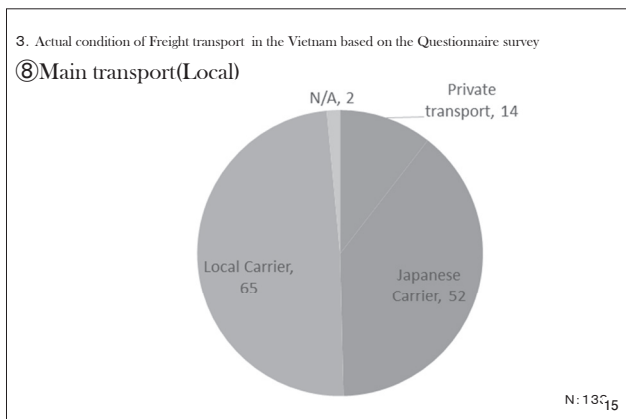
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3. Actual condition of Freight transport in the Vietnam based on the Questionnaire survey

- ⑦ Issus of logistics



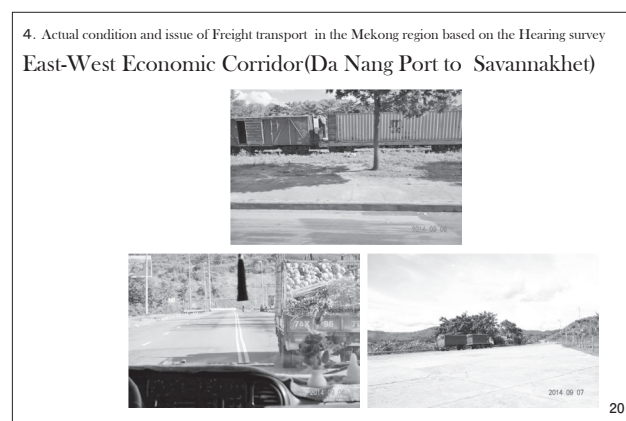
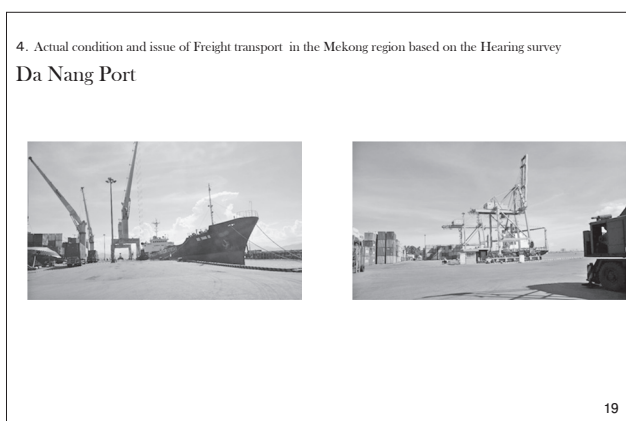
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4. Actual condition and issue of Freight transport in the Mekong region based on the Hearing survey

① Survey results(Vietnam)

- Import and export
 - ⇒ Transport by truck to Thailand, need to transit
- Infrastructure
 - ⇒ Road condition is not good
- Domestic transport
 - ⇒ Transit cost is expensive
 - ⇒ Transit time is long (by Sea)
- Issue
 - ⇒ Lack of tracks in the overloaded problem



4. Actual condition and issue of Freight transport in the Mekong region based on the Hearing survey

② Survey results(Laos)

- Import and export
 - ⇒ Use to East-West Economic Corridor or North-South Economic
 - ⇒ one side transport is often
 - Development of Logistics Park in Vientiane
 - Development of SEZ in Savannakhet
- Domestic transport
 - ⇒ Less carrier

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5. Conclusion

- Mekong regions cargo has increase
- Advanced infrastructure development
 - ⇒ Infrastructure must be maintenance
 - ⇒ Transportation system

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